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US onshore continues ramp-up, but dayrates remain near bottom

Market remains competitive as contractors seek to upgrade rig fleets, hire and train new personnel while maintaining safety performance

BY KELLI AINSWORTH, ASSOCIATE EDITOR

After more than a year in free fall, the US land rig count hit bottom with a monthly average of 379 in May 2016. Since then, however, the trend has been reversing. In the following month, the US land rig count rose slightly to an average of 392. By late March 2017, it had reached 747.

This steady climb has continued to fuel optimism about a recovery in the US onshore market. “This year is fairly positive, and I think we’re in a good period for US onshore where the prices have come up enough to start bringing more acreage back into the economic window,” Matt Cook, Analyst at Douglas-Westwood, said.

According to Douglas-Westwood data, 21,000 onshore wells were drilled in the US in 2015. That number fell to 11,000 in 2016. However, 20,000 wells are expected to be drilled this year. Further, the number of wells drilled is expected to increase by 143% overall between 2016 and 2020.

So far, the Permian Basin has led the recovery. “I really see the Permian as being the main driver of growth, as the cost is so low compared to other tight oil plays,” Mr Cook said. Some of the best acreage in the Permian had actually already reached breakeven levels at $25–30/bbl even before the downturn. “With costs coming down more in the interim, that tells you what you need to know about why activity has been quite strong compared to other players.” Depending on the quality of the acreage, he added, prices in the Bakken can be

Onshore highlights

» The Permian continues to lead the US onshore recovery. Half of rigs that have gone back to work since May 2016 have gone to this play.

» High-spec AC rigs with 7,500-psi mud pumps and walking or skidding systems are still the most in demand.

» Opportunities for building new rigs again are back in discussion.

» Economics of bringing rigs out of stack require at least a six-month contract. However, some contractors are reluctant to sign one-year contracts at near-bottom dayrates in an improving market.
two or three times as high as those in the Permian.

Operators, including Anadarko Petroleum, have made clear their preference for the US onshore market. "We have redirected ourselves into a US-centric story," President and CEO Al Walker said at CERAWeek in Houston on 8 March. Anadarko is currently focusing on the Permian's Delaware Basin and the Denver-Julesburg (DJ) Basin in the Rockies. Specifically, Mr Walker noted that the company has allotted $1.3 billion for infrastructure build-out in the Delaware Basin.

Operators are also learning to focus their investments on only the best acreage. Jeff Ventura, Chairman and CEO of Range Resources, pointed out at CERAWeek that core areas typically represent only 5% to 20% of a play's acreage. "This is a very important concept in that the economics for core versus non-core acreage is very different," he said. For instance, the breakeven cost in the Marcellus can change by a factor of two between core and non-core acreage.

Mr Ventura cited an IHS study that concluded most US plays could face sweet spot exhaustion within the next decade. "This is a really important point when trying to figure out how the markets will ultimately balance between supply and demand," he added.

In fact, Mr Ventura said he believes that the US will have to add 77 billion cu ft/day of natural gas production by 2025 to offset declines and meet incremental demand. US dry gas production is currently around 71 billion cu ft/day. "The US will have to more than double production from where it is today, which is no small task," he said. This means that operators will eventually be required to drill in non-core areas if they want to meet this demand. "I believe the current futures prices of less than $4 for natural gas is too low, and a higher price will be required to incentivize drilling in non-core areas in order to meet future demand."

**RISING EFFICIENCY AND PRODUCTIVITY**

The US onshore rig count is expected to continue to climb through 2017, averaging approximately 800 for the year, John Spears, President of Spears and Associates, said. "Last year we averaged a little over 500 rigs, so that's almost a 60% increase in rig count."
However, he emphasized that rig count may no longer be a reliable barometer of drilling activity in the US onshore market. “I don’t think measuring activity in terms of rig count will be as meaningful as it was in the past,” Mr. Spears said. In part, this is because the number of days required to drill wells has fallen, so operators are using fewer rigs to drill more wells. “But the other thing that’s going on is the wells themselves are becoming much more productive, so we can generate a lot more oil per well in terms of daily production than we used to,” he added. Data suggests wells today are 20% to 30% more productive than they were in 2014, Mr. Spears added.

Both this year and next year, well productivity is projected to increase by an additional 10% to 15%. As a result, he said, the US rig count is unlikely to return to pre-downturn levels.

Improved well productivity is being driven in part by operators picking the best wells in their best acreage but also by increasing lateral lengths. “There’s more wellbore exposed to the formation, which always helps production,” Mr. Spears said. Larger frac jobs are also allowing operators to access more of the formation, contributing to higher well productivity.

With little demand for older, mechanical rigs that cannot drill horizontal wells and don’t have walking systems, contractors have retired these rigs in large numbers over the past two years, Mr. Spears said. He pointed to the 2014 National Oilwell Varco (NOW) rig census, which showed that there were 3,250 total available rigs in the US. The same census two years later counted only 2,100 available rigs, a drop of more than one-third.

“From this point forward, we’ll probably see the number of available rigs continue to decline, but I’d guess it would only fall about 5% a year going forward,” he said. Of the rigs that have been retired, 70% to 80% of them are mechanical rigs that were built for drilling vertical wells. “I think most of the retirements that we’ll see in the next few years will also be these older rigs that just don’t have much demand in the marketplace,” Mr. Spears added.

Of the rigs that have gone back to work since May 2016, half of them have gone to the Permian, he said. Further signaling strong interest in the Permian is the fact that more than $20 billion in property in this play has changed hands over the last year. In January, ExxonMobil doubled its Permian resource to 6 billion BOE through a series of acquisitions in the Delaware Basin. In March, Marathon Oil announced it had reached an agreement with Black Mountain Oil and Gas, as well as private sellers, to acquire 21,000 acres in the Northern Delaware Basin.

While these are encouraging indicators for the Permian, in other plays like the Eagle Ford and Bakken, it will still take oil prices of at least $60 to stimulate activity in a significant way. As of March, Spears and Associates was projecting an average oil price in the mid $50s for 2017 and low $60s for 2018.

MODERATE DRAUGHT CASES ARE POSSIBLE IN 2017, BUT NOTHING DRAMATIC.

Modest dayrate increases are possible in 2017, but nothing dramatic, Mr. Spears added. Leading-edge dayrates for top-tier AC and SCR rigs had risen to $14,000 to $16,000 at the bottom of the rig count. “Those rates haven’t changed very much over the past few months,” he said. “We might see a bit of an improvement in dayrates for pad-capable AC rigs over the course of 2017, but not a lot of change just because there’s still a lot of capacity in that segment of the market.”

TOP-TIER RIGS IN DEMAND

The majority of the rigs that have gone back to work in the industry have been 1,500-hp AC rigs designed for pad drilling, with 7,500-psi mud pumps and walking systems, according to Chris Meneeef, Vice President of Business Development at Independence Contract Drilling. He’s also seeing an increasing willingness from operators to contract these rigs for longer periods. “If they can find a rig that meets the specification with a good crew, they’re willing to lock it in for a longer period of time,” he said.

This means drilling contractors with older fleets may need to invest in new technology in order to remain relevant in this market, Mr. Meneeef said. He acknowledged that it’s a challenge to find capital for such technology in this environment. “Business is sustainable, and we as drilling contractors must continue to invest in technology and training for the workforce and rigs of the future.”

Still, drilling contractors must be selective about their upgrades. “There are a lot of rigs that were running back in 2014 that probably needed to be retired or scrapped. Probably the only reason they were working is because oil was $100,” Mr. Meneeef said. At some point, the costs it will take to upgrade these rigs will become so high that it’s easier for a contractor to build a brand-new rig.

“There was a time when I wondered if we would ever have new-build discussions again, but this industry is resilient and technology continues to change so fast. Upgrading rigs, as the industry has done in the past, simply won’t cut it. Now we are manufacturing wellbores on large pads, rather than one-off wells here and there. Commodity prices in the $50 range forces all of us to be more cost effective. As we look for ways to cut costs, we become a better industry capable of producing oil and gas safely and more efficiently.”

Upgrades have not been a concern for Independence Contract Drilling due to its young fleet, however. Its ShaleDriller series rigs already feature 7,500-psi mud pumps, bi-fuel systems and walking capabilities. This helped the company keep its utilization rate up until
The ShayelDriller 203 is drilling for Laredo Petroleum in the Permian Basin. Seven of Independence Contract Drilling’s 14 rigs are working in the Permian, which was among the most steady for the contractor during the downturn. The short time needed to drill wells and to bring production online in the Permian is a major draw for operators. On average, a well in the Permian can be drilled in 30 days - ranging from 20 days in the Midland Basin up to around 45 days in the Delaware Basin. Just five years ago, drilling time in the Permian averaged between 60 and 90 days.

the rig market bottomed out in May 2016, at which point only four of the company’s 14 rigs were working. Since that point, the contractor has put 10 rigs back to work. This means the contractor is now enjoying 100% utilization, and with the rig count still climbing, Mr Menefee signaled that newbuilds are possible. “If the market continues to be where it is now, I can see that we might start building again sometime this year,” Mr Menefee said.

Four of the company’s 10 rigs that have gone back to work are in the Haynesville, which has seen activity pick up since natural gas prices rose above $3 in November 2016. That play’s rig count has more than doubled from 14 in May 2016 to 32 now. “I don’t know that prices will ever get back to $5 or $6 as they have historically,” Mr Menefee said. “I think because we are more efficient and technology is better, E&Ps have made the commitment to drill in the Haynesville again.”

Of course, the Permian remains the onshore hot spot. Independence currently has seven rigs working in the Permian and an additional rig set to begin a contract there in Q2. “It was steady for us during the downturn, and the Permian will continue to be the bright spot for US onshore activity going forward.” One of the appeals of the play is how quickly wells can be drilled and production can be brought online, he said. On average, a well in the Permian can be drilled in 30 days - ranging from 20 days in the Midland Basin up to around 45 days in the Delaware Basin. Just five years ago, drilling time in the Permian averaged between 60 and 90 days.

One challenge facing all contractors, whether they have an older or younger fleet, is people, Mr Menefee said. “Through this downturn, we’ve had to cut to the bone. We had to cut career folks that you want in your organization forever.” The challenge will be trying to re-hire the employees who had been let go, as well as hiring new-to-industry employees and providing them with the proper training. Moreover, a lot of re-training will be required for employees who have stayed through the downturn. This is because, over the past couple of years, contractors had moved many veteran crew members into lower positions in order to hold onto them. For example, rig managers may have been working as drillers during this downturn. To move them back into their old positions, re-training will be needed.

RAMPING UP SAFELY

As the market turns around and onshore drillers put rigs back to work, many recognize that maintaining HSE performance will be a critical challenge. And while some may assume that hiring workers with previous industry experience will automatically lead to fewer safety incidents than hiring new-to-industry employees, that may not be the case. Analyses done at Latshaw Drilling, for example, show that 85% of its recordable incidents happen to employees with prior industry experience but who have been with the company for less than six months.

“We’ve seen that the new-to-industry people have fewer recordable incidents than the experienced people who are new to our company,” Trent Latshaw, President of Latshaw Drilling, said. “They’re working for a new company on a new rig they haven’t been on before, with new people. Maybe they’ve been laid off for a year or so. When you combine all that together, it really increases the potential for more incidents.”
LEFT: Latshaw Drilling’s Rig 29 is working in the STACK play in Oklahoma. RIGHT: Latshaw Drilling’s Rig 14 is also drilling in Oklahoma’s STACK play. All of the nine rigs the contractor has put back to work since May 2016 are under six-month contracts or multi-well contracts that are equivalent to six months. Operators have shown a willingness to sign year-long contracts in order to lock in low dayrates. However, with the market improving, Latshaw Drilling has so far opted to sign only six-month contracts for its rigs.

On the other hand, new-to-industry employees are starting from scratch. “They don’t have any preconceived ideas or bad habits they’ve picked up somewhere else,” Mr. Latshaw said. “They learn our processes and our culture from the get-go.”

Since Latshaw Drilling started putting rigs back to work last year, the company has hired approximately 250 new employees, a mix of new-to-industry and experienced workers. Each new-to-Latshaw employee is paired with a veteran employee, who acts as a mentor, and...
they work closely together for the first 14-day hitch. This mentorship period can be extended for two additional hitches, if needed. New-to industry employees are put through a three-month training program before they become a floorhand. Mr. Latshaw said this arrangement is reducing the number of incidents associated with new-hires.

In addition to hiring and training crews to work on rigs that are brought out of stack, the cost of getting the rigs ready to drill can be a challenge, Mr. Latshaw said. “You would think that a rig that was operating well when it was stacked could be brought out, dusted off and put together and it’s ready to go,” he said. “Unfortunately, it just doesn’t work that way.” Depending on the extent of the repairs or upgrades required to get the rig in working condition, it can cost anywhere from a quarter of a million to a million dollars, he added.

Like many contractors, Latshaw Drilling has been upgrading its fleet with walking systems and 7,500-psi mud pumps to align with operators’ demands. The contractor has been installing walking systems on the handful of its rigs that didn’t already have them and has installed 7,500-psi pumps on a third of its 41-rig fleet. Now, all but eight Latshaw rigs have walking or skidding systems, and the rest will be converted as needed, Mr. Latshaw said.

While walking and skidding systems are essentially a must-have at this point, he said, 7,500-psi pumps are primarily required in areas where operators are drilling 5,000- to 10,000-ft or longer laterals. “We’ve got quite a few rigs working in the STACK play in Oklahoma where operators are drilling 5,000-ft laterals and don’t need 7,500-psi pumps,” he said. “But if you go out in the Delaware Basin where they are doing 5,000- to 10,000-ft laterals, they’re asking for 7,500-psi pumps.”

Latshaw Drilling, which has rigs in Texas and Oklahoma, saw its utilization bottom out at 25% in May 2016, when only 11 of its 41 rigs were working. Since that time, the company has put nine rigs back to work, bringing its utilization rate up to 50%. As of early April, four additional rigs were scheduled to start new contracts. All rigs must have at least a six-month contract, or a multi-well contract that equals six months or more, in order for the company to bring it out of stack, Mr. Latshaw said. Otherwise, the economics won’t stack up against the costs to bring the rig back to working condition and to staff it.

Operators are, in fact, starting to offer longer-term contracts rather than just well-to-well deals, he added. “We’ve actually had several operators that have proposed one-year contracts. Of course, they’re looking to lock in the current rates that are close to bottom.” Mr. Latshaw said he has opted to stick with six-month contracts instead so that the rigs won’t be locked in at such low rates for a full year.

Such decisions belie a confidence in the market. Mr. Latshaw said he believes that most rigs under contract now will likely continue to find new work once they roll off their current contract. The rigs that have been working throughout the downturn are the high-spec, pad-optimal rigs that operators prefer. They also like to hire hot rigs, rather than one that’s just been brought out of stack, but those options are fast disappearing.

Looking to the rest of 2017, Mr. Latshaw said he sees indications for a solid year of recovery for the US onshore, and 2018 should be even better. “If oil prices stay where they are now, then I think this year will be a good transition year leading to better times,” he said. The supply/ demand numbers support this, he added, pointing out that oil demand is growing at between 1.2 million to 1.5 million BPD each year, while between 4 million to 5 million BPD of supply is being depleted each year. Given that many projects were delayed over the past two years as a result of the downturn, supply is likely to lag demand by the latter part of the decade, Mr. Latshaw said. “I think 2018, 2019 and 2020 could be real barn burners if things continue on this path.”
nism on drilling system response. A non-linear dynamic model was built by integrating a simplified dynamics model with 3D bit dynamics code. This model was developed to simulate time-domain drilling with self-adjusting bits under confining pressures.

The model's accuracy was validated by comparison with full-scale drilling tests in the laboratory (Ledgerwood and Kelly, 1991) in limestone under a confining pressure of 3,000 psi (21 MPa). Each drilling test consisted of steady drilling at constant weight on bit (WOB) of 30,000 lb (13,608 kg), a momentary reduction in WOB to 5,000 lb (2,268 kg) representing a dynamic event, followed by another steady drilling phase (Jain et al, 2016).

During testing, with the diamond ovoids initially extended, the bit starts out with reduced aggressiveness similar to fixed DOC control, and gradually exhibits increasing aggressiveness as drilling progresses and the diamond ovoids retract. When the perturbation in WOB causes fluctuation in DOC, the diamond ovoids extend to reduce the bit aggressiveness.

The integrated time-domain model simulated the drilling test by using parameters from bench test results. The simulation results agreed with the test results.

**IMPROPER START-UP**

Time-domain simulations were also performed to study a startup scenario where bit weight overshoots before stabilizing at the set point—a common occurrence that damages PDC cutters and shortens bit life. Two simulated 8 ½-in. bits, a standard PDC bit and the self-adjusting bit, were subjected to a loading path comprising an approach to the bottom, a 67% overshoot in WOB and return to the set point.

The simulations showed that the cutters in the cone region of the standard PDC bit experienced high loads, while the self-adjusting bit reduced the load on the primary cutters by partly absorbing it on the extended diamond ovoids. As the WOB returned to the set point in the simulation, the self-adjusting ovoids continued to support a significant portion of the load and gradually retract. These results suggest that the self-adjusting feature can minimize the cutter overload and let the bit set in gradually, thus expanding the range of startup practices that can be utilized without instigating vibrations.

**BIT STICK-SLIP ON MOTOR BHA**

While the use of mud motors in the BHA helps reduce the likelihood of stick-slip, it still occurs in applications where drillers push their operating parameters to maximize performance. Therefore, two 3,150 ft (960 m) deep, 8 ½-in. vertical wells were drilled at a research facility to compare the tendency of standard and self-adjusting PDC bits to instigate bit stick-slip on motor BHAs.

In each test, the same motor, BHA, and 3 ½-in. drill pipe were used. The adjustable kick-off angle was set to 1.8° and was run in slick configuration. The BHA was equipped with a commercially available MWD service, which recorded diagnostic data and stored raw high-frequency measurements on demand.

The tests aimed to identify WOB-RPM combinations at which the system starts experiencing stick-slip. Each test began at a constant surface RPM and flow rate, and a WOB value that was sufficiently low to prevent stick-slip. After one minute at constant WOB-RPM settings, the WOB was incrementally increased until sustained stick-slip appeared or maximum WOB was reached. Observations of surface torque variations and pulsed stick-slip severity levels from the MWD service were used to indicate stick-slip. The process was repeated at several surface RPM flow rate combinations.